

COST OF DOING BUSINESS

in **MALAYSIA / PERAK**



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1. STARTING A BUSINESS

MAIN FEES TO BE PAID TO THE COMPANIES COMMISSION OF MALAYSIA (CCM)

	RM	US\$
Reservation of a name	30	9.48
For registration of a company, fees range according to nominal share capital, e.g.:		
• Not exceeding RM100,000 (US\$30,175)	1,000	316
• Exceeds RM100,000 (US\$30,175) but does not exceed RM500,000 (US\$150,875)	3,000	948
• Exceeds RM500,000 (US\$150,875) but does not exceed RM1 million (US\$301,750)	5,000	1,580
• RM1 million (US\$301,750) but does not exceed RM5 million (US\$1.51 million)	8,000	2,528
• Exceeds RM5 million (US\$1.51 million) but does not exceed RM10 million (US\$3.02 million)	10,000	3,160
• Exceeds RM10 million (US\$3.02 million) but does not exceed RM25 million (US\$8.00 million)	20,000	6,320
• Exceeds RM25 million (US\$8.00 million) but does not exceed RM50 million (US\$15.09 million)	40,000	12,640
• Exceeds RM50 million (US\$15.09 million) but does not exceed RM100 million (US\$30.18 million)	50,000	15,800
• Exceeding RM100 million (US\$30.18 million)	70,000	22,120

* Source: Companies Act, 1965 (Act 125) & subsidiary legislation.
For the full range of fees, please go to CCM's website at www.ssm.com.my

RECOMMENDED FEES FOR COMPANY SECRETARIAL SERVICES

	RM	US\$
Incorporation of a Sdn. Bhd. (private limited company)	2,000	632
Incorporation of a Bhd. (limited company)	3,500	1,106

Monthly Fees	Professional Fees		Retainer Fees	
	RM	US\$	RM	US\$
Private Company :				
• Dormant	50	15.80	100	31.60
• Semi-active	100	31.60	150	47.40
• Active	150	47.40	300	94.80
Public Company :				
• Non-Listed	200	63.20	750	237
• Listed	300	94.80	2,000	632
Consultancy and advisory fee (minimum, per hour)	300	94.80		

* Source: Malaysian Association of the Institute of Chartered Secretaries & Administrators

RENTAL RATES FOR PRIME OFFICE SPACE

Location	RM	US\$
Georgetown, Penang	16.00 - 40.00	5.05 - 12.64
Ipoh, Perak*	11.00 - 18.00	3.47 - 5.68
Petaling Jaya, Selangor	38.00 - 48.00	12.00 - 15.16
Kuala Lumpur	54.00 - 165.00	17.06 - 52.14
Johor Bahru, Johor	17.20 - 30.10	5.43 - 9.51

The above rates are approximate rentals (gross) per sq. metre per month inclusive of service charge.

Note: 1 sq. metre = 10.76 sq.ft.

* Source: CH Williams, Talhar & Wong

COST OF INDUSTRIAL LAND & FACTORY BUILDING

Cost of Industrial Land

Location	Selling price per ft ²	Quit rent per annum	Annual assessment rate (% of property value)
Ipoh	RM5.00 - 17.00 US\$1.58 - 5.37	RM3,000 per ha. US\$948 per ha.	10
Kamunting Raya	RM8.00 US\$2.52	RM3,000 per ha. US\$948 per ha.	10
Kampung Acheh, Manjung	RM8.50 US\$2.68	RM3,000 per ha. US\$948 per ha.	10
Bemban Industrial Estate, Batu Gajah	RM8.50 US\$2.68	RM3,000 per ha. US\$948 per ha.	10
Proton City, Tanjung Malim	RM15.00 – 17.00 US\$4.74 - 5.37	RM3,000 per ha. US\$948 per ha.	10
Seri Iskandar	RM5.00 US\$1.58	RM3,000 per ha. US\$948 per ha.	10

* Source: State Economic Development Corporations (SEDCs)

Cost of Ready-Built Factory

Location	Sale price per ft ² floor area	Rental per ft ² per month
Ipoh	RM95 - 115 US\$30 - 36.34	RM0.50 - 0.70 US\$0.15 - 0.22
Kamunting Raya	RM95 - 115 US\$30 - 36.34	RM0.50 - 0.70 US\$0.15 - 0.22
Kampung Acheh, Manjung	RM95 - 115 US\$30 - 36.34	RM0.50 - 0.70 US\$0.15 - 0.22
Bemban Industrial Estate, Batu Gajah	RM95 - 115 US\$30 - 36.34	RM0.50 - 0.70 US\$0.15 - 0.22
Proton City, Tanjung Malim	RM95 - 115 US\$30 - 36.34	RM0.50 - 0.70 US\$0.15 - 0.22
Seri Iskandar	RM95 - 115 US\$30 - 36.34	RM0.50 - 0.70 US\$0.15 - 0.22

* Source: Malaysian Industrial Estates Berhad

AVERAGE CONSTRUCTION COSTS OF FACTORY BUILDING (PER FT²)

	RM	US\$
Factory with reinforced concrete structure	65 - 75	20.54 - 23.70
Steel portal frame on reinforced concrete	75 - 80	23.70 - 25.28
Factory with clean room facilities	120 - 130	37.92 - 41.08

** Source: MIDF Property Berhad. – www.midf.com.my & State Economic Development Corporation (SEDCs)



2. TAXATION

Generally, all income of companies and individuals accrued in, derived from or remitted to Malaysia is liable to tax. However, income remitted to Malaysia by resident companies (other than companies carrying on the business of banking, insurance, air and sea transportation), non-resident companies and non-resident individuals are exempted from tax.

From the year 2000, income tax in Malaysia is assessed on income earned in the current year. The assessment system will be changed to a self-assessment system in stages starting 2001. (www.hasilnet.org.my)

TAX RATES

Company Tax	
Resident and non-resident companies	25%
Resident companies with paid-up capital of RM2.5 million (US\$705,318) and less at the beginning of the basis period for a year of assessment.	
<ul style="list-style-type: none">• on the first RM500,000 (US\$141,064) chargeable income• on subsequent chargeable income	20% 25%

Petroleum Income Tax	
Companies and persons carrying on petroleum operations	38%
“Petroleum operations” means searching for, winning or obtaining of petroleum in Malaysia (by drilling, mining, extracting, etc); all operations incidental thereto and sale or disposal of that petroleum; or transportation within Malaysia of that petroleum; but excludes transportation outside Malaysia; refining or liquefying; service involving the supply and used of rigs, derricks, ocean tankers and berges.	

Personal Income Tax	
Resident individuals with chargeable income of RM16,667 (US\$4,702) and above per annum (after deduction of personal reliefs)	1% - 26%
Non-resident individuals (not entitled to any personal reliefs)	26%

Withholding Tax	
Non-resident persons :	
<ul style="list-style-type: none"> Special classes of income (use of moveable property, technical services, installation services on the supply of plant and machinery, etc.) 	10%
<ul style="list-style-type: none"> Interest 	15%
<ul style="list-style-type: none"> Royalty 	10%
<ul style="list-style-type: none"> Contract payment on : <ul style="list-style-type: none"> - account of contractor - account of employee 	10% 3%
<ul style="list-style-type: none"> Other income such as commission, guarantee fees, agency fees, brokerage fees, introducers fees etc. 	10%

Sales Tax	
<p>Sales tax is imposed on certain imported and locally manufactured goods under the Sales Tax Act, 1972. The tax rate ranges from 5 - 10% for majority of the goods except for food preparations other than alcoholic and non-alcoholic compound preparations (other than those of heading No. 33.02) used for making benerages which falls under the tariff code 2106.90.490 with tax rate of 20%. Sales tax is also imposed on petroleum and petroleum products according to specific rates.</p>	5% - 10%



Service Tax

Service tax is imposed on taxable services provided by taxable persons. Services include services provided by professionals (such as lawyers, engineers, architects, surveyors, consultants), advertising firms, private hospitals, insurance companies, communication companies, hotels and restaurants.

6%

Excise Duty	Duty Rate
Excise duty is levied on imported and locally manufactured goods under the Excise Act, 1976. The goods are listed under the Excise Duties Order, 2004. Goods include :	
• Motocars	75% - 105%
• 4Wheel drives	60% - 105%
• Motorcycle	20% - 30%
• Intoxicating liquor	RM0.10 + 15% - RM42.50 per 100% vol per litre + 15% RM 0.22
• Cigarettes	RM0.19 per stick + 20%
• Playing cards & mahjong tiles	10%

Source: Royal Malaysian Customs – www.customs.gov.my

RATES OF CAPITAL ALLOWANCE

Capital allowances are given on qualifying capital expenditure. Initial allowances are given only once while annual allowances are given every year by the straightline method. Some of the items accorded allowances are shown below. For plant and machinery, companies are advised to verify with the Inland Revenue Board on the specific items which qualify.

Capital Expenditure	Initial Allowance	Annual Allowance
Industrial buildings	10%	3%
Plant and machinery	20%	14%
Heavy machinery and motor vehicles	20%	20%
Computer and IT equipment	20%	40%
Environmental control equipment	40%	20%
Others	20%	10%

Source: Inland Revenue Board - www.hasil.gov.my

3. HUMAN RESOURCES

MINIMUM CONDITIONS OF EMPLOYMENT

The Employment Act 1955 is the main legislation on labour matters in Malaysia.

- Paid maternity leave : 60 days
- Normal working hours : Not exceeding eight hours in one day or 48 hours in one week.
- Paid holiday : At least 11 gazetted public holidays in one calendar year and on any day declared as a public holiday under section 8 of the Holiday Act 1951

Paid annual leave for employees	
Less than two years of service	8 days
Two or more but less than 5 years of service	12 days
Over five years of service	16 days

** Minimum paid annual leave to be provided for employees*

Paid sick leave per calendar year	
Less than two years of service	14 days
Two or more but less than five years of service	18 days
Over five years of service	22 days
Where hospitalisation is necessary	up to 60 days

** Minimum paid sick leave to be provided for employees*

Payment for overtime work	
Normal working days	one-and-a-half times the hourly rate of pay
Rest days	two times the hourly rate of pay
Public holidays	three times the hourly rate of pay

Source: Ministry Of Human Resources - www.mohr.gov.my

STATUTORY CONTRIBUTIONS

Minimum contributions under the Employees Provident Fund Act 1991	
<ul style="list-style-type: none"> Employers - Minimum of 12% of the employees' monthly wages Employees - Minimum of 8% of the employees' monthly wages 	Age Group 55 Years and Below
<ul style="list-style-type: none"> Employers - Minimum of 6% of the employees' monthly wages Employees - Minimum of 5.5% of the employees' monthly wages 	Age Group 55-75 Years

All foreign workers and expatriates and their employers are exempted from compulsory contributions. They can however choose to contribute at the following rates :	
<ul style="list-style-type: none"> Employer - RM5.00 (US\$1.58) per employee per month Employee - 8% of the employees' monthly wages 	Age Group 55 Years and Below
<ul style="list-style-type: none"> RM5.00 (US\$1.58) per employee per month Employee - 5.5% of the employees' monthly wages 	Age Group 55-75 Years

The **Social Security Organisation (SOCSO)** administers two social security schemes for workers earning wages not exceeding RM3,000 (US\$948) per month. Once covered, workers remain covered irrespective of their wages. However, the maximum contribution is based on wages of RM3,000 (US\$948) per month.

Contribution under Employment Injury Insurance Scheme	
<ul style="list-style-type: none"> Employers - 1.25% of the employee's wages Employees - Nil 	
Contribution under the Invalidity Pension Scheme	
<ul style="list-style-type: none"> 1% of the employee's wages shared equally by the employer and employee. 	



The **Human Resources Development Fund (HRDF)** operates on the basis of a levy/grant system. Employers who have paid the Human Resources Development Fund levy will qualify for training grants from the HRDF to defray or subsidise training costs for their Malaysia employees. Manufacturing companies covered under the Human Resources Development Act, 2001 are as follows :

Categories of Employers	Rate of Levy Contributions
Employers with 50 employees and above (with effect from 1st January 1993)	1% of employees' monthly wages
Employers with 10 - 49 employees and paid-up capital of RM2.5 million (US\$790,000) and above (with effect from 1 January 1995) and	1% of employees' monthly wages
Employers with 10 - 49 employees and paid up capital of less than RM2.5 million (US\$790,000), are given the option to register with HRDF (with effect from 2 August 1996)	0.5% of employees' monthly wages

Source: Malaysian Investment Development Authority (MIDA)

EMPLOYMENT OF EXPATRIATES

For expatriates earning less than RM3,000 (US\$948) per month	
With employment contracts less than 24 months*	RM1,200 (US\$379.20) levy per year (manufacturing sector)
With employment contracts of 24 months or more*	RM1,200 (US\$379.20) levy per year (manufacturing sector)

For expatriates earning RM3,000 (US\$948) and above per month	
With employment contracts less than 24 months*	RM1,200 (US\$379.20) levy per year (manufacturing sector)
With employment contracts of 24 months or more**	No levy

For employment pass

RM200 (US\$63.20) per year for an expatriate in a management/professional/technical post

RM300 (US\$94.80) per year for an expatriate in a key post (a post permanently filled by an expatriate).

* Visit Pass Temporary Employment

** Employment Pass

Source: Immigration Department

WAGE RATES

In Malaysia, basic wage rates vary according to location and industrial sector. In addition to salaries, most companies also provide fringe benefits such as free medical treatment, personal accident and life insurance coverage, free or subsidised transport, annual bonus, retirement benefits and enhanced contributions to the Employees Provident Fund. These benefits vary from company to company.

The following information from the **Salary and Fringe Benefits Survey for Executives 2007** and **Salary and Fringe Benefits Survey for Non-Executives 2007** conducted by the Malaysian Employers Federation (MEF) gives an indication of the common practices of companies in Malaysia's manufacturing sector.

Source: Malaysian Investment Development Authority (MIDA)

SALARIES OF EXECUTIVES IN THE MANUFACTURING SECTOR

An analysis of the salaries of executives in the manufacturing sector shows that the average basic monthly salary ranged from RM2,500 (US\$790) (Executives) to RM 7,100 (US\$2,243) (Senior Managers) to RM15,533 (US\$4,905) (Top Executives). The following table shows the average minimum and maximum monthly salaries of selected executive positions.

Positions	Min. (RM)	Max. (RM)	Min. (US\$)	Max. (US\$)
General Manager	9,866	17,817	3,118	5,630
General Manager – Sales & Marketing/ Business Development	8,177	16,495	2,583	5,212
Plant/Factory Manager	7,102	13,954	2,244	4,409
Company Secretary	5,767	10,933	1,822	3,455
Financial Controller	11,418	23,181	3,608	7,325
Operations Manager	5,200	9,250	1,643	2,923
Human Resource Manager	4,901	9,738	1,549	2,963
Quality Assurance/Control Manager	4,876	7,870	1,541	2,487
Business Development/Customer Service Manager	4,209	8,229	1,330	2,600
Purchasing Manager	5,228	8,744	1,652	2,763
Production/Manufacturing Manager	4,703	9,245	1,486	2,921
Admin/HR/Finance Manager	5,209	8,578	1,646	2,710
Training Manager	5,127	9,129	1,620	2,884
Marketing Manager	7,010	12,582	2,215	3,976
System Analyst/Programmer	2,213	4,441	699	1,403
Finance/Accounts Manager	4,803	8,891	1,518	2,810
Mechanical Engineer	2,116	4,875	700	1,541
Exec. Secretary/P.A.	2,178	4,921	688	1,555
Electrical/Electronic Engineer	2,407	5,284	761	1,670
Marketing Executive	1,961	4,158	617	1,314
Quality Assurance/Control Executive	2,074	4,415	655	1,395
IT Executive	2,089	4,529	660	1,431

Source: MEF Salary Survey for Executives

FRINGE BENEFITS FOR EXECUTIVES

Annual leave entitlement (median) for executives ranged between 15 to 23 days per calendar year depending on management level and length of service. All of respondent companies provided medical benefits to their executives while 59.6% also extended the facility to dependents. Personal accident **insurance** was more commonly provided to executives as compared with life insurance.

The more common types of **loans** provided to executives were car loan, personal loan and computer loan. The overall average **salary increase** in 2007 was 6.25%. 92.2% of respondent companies granted discretionary **bonus** to their executives, with an average bonus of 2.15 months.

Source: "Salary and Fringe Benefits Survey for Executives 2006" published by the Malaysian Employers Federation (MEF)

SALARIES OF NON-EXECUTIVES IN THE MANUFACTURING SECTOR

An analysis of the salaries of non-executives (operation/technical) in the manufacturing sector shows that the average basic monthly salary ranged from RM900 (US\$284) (unskilled workers) to RM1,200 (US\$379) (semi-skilled workers) to RM1,570 (US\$496) (skilled workers/craftsmen). The following table shows the average minimum and maximum salaries of selected non-executive positions in the manufacturing sector.

Non Executive Positions	Min. (RM)	Max. (RM)	Min. (US\$)	Max. (US\$)
Secretary	1,211	2,556	383	808
IT Supervisor	1,553	2,906	491	919
Chargeman (Medium Pressure)	1,397	2,878	441	890
Production Supervisor	1,513	3,001	478	948
Foreman	1,161	2,903	367	917
Boilerman	1,044	2,045	330	646
Service/Maintenance Technician	870	2,074	275	655

Quality Control/Assurance Supervisor	1,461	2,988	462	944
Storekeeper/Warehousemen	942	2,094	298	662
Electrician	873	2,178	276	688
Operator (Semi-Skilled)	588	1,485	186	469
Wireman/Welder	813	1,879	257	593
Accounts Clerk	849	1,862	268	588
General Clerk	777	2,040	246	645
Receptionist/Telephone Operator	767	1,670	242	528
Laboratory Assistant/Technician	792	1,664	250	526
Computer Operator/Data Entry Clerk	688	1,328	217	420
Lorry/Truck/Van Driver	669	1,645	211	520
Security Guard	625	1,431	198	452
Production Operator (Unskilled)	530	1,187	167	375

Source: MEF Salary Survey for Executives

NEW MINIMUM WAGE POLICY IN MALAYSIA

The minimum wage that will be paid to workers in the private sector, which will be RM900 (US\$284) per month for employees in the Peninsula and RM800 (US\$253) for those in Sabah, Sarawak and the Federal Territory of Labuan. This matter had been announced by Prime Minister when revealing details of the minimum wage on 30 April 2012, as one of the National Transformation Policy that is meant to drive Malaysia towards becoming a high-income nation.

With some exceptions, this will be implemented in six months after the Minimum Wages Order is gazetted.

FRINGE BENEFITS FOR NON-EXECUTIVES

Annual leave entitlement was based on years of service. Half of respondent companies provided between 10 to 14 days for employees with less than two years' service and between 14 to 16 days for those with two to less than five years' service.

Almost all respondent companies 98.2% provided **medical benefits** to their non-executives with about 38.7% extending the benefit to dependents. 88.3% of the companies provided personal accident **insurance** to their non-executives.

A majority of companies provided **shift allowance** to their employees, generally calculated on a daily basis - up to RM2.00 (US\$0.63) for the first shift, RM2.01-RM4.00 (US\$0.63 - 1.26) for the second shift and RM4.01-RM6.00 (US\$1.26 - 1.89) for the third shift. In 2007, all of companies granted an **increase in salary** to either all or selected non-executives, mainly based on performance. The average increase was 5.77% in 2007.

Source: Malaysian Employers Federation (MEF)



4. UTILITIES RATES

ELECTRICITY RATES

Tenaga Nasional Berhad (TNB) is the main electricity power generator and supplier in Perak.

Commercial Tariffs - for offices, shops and hotels	per kWh	
	(sen)	(UScents)
<p>Tariff B (Low Voltage)</p> <p>For overall monthly consumption between 0 - 200 kWh per month : For all kWh <i>The minimum monthly charge is RM7.20 (US\$2.27)</i></p> <p>For overall monthly consumption more than 200 kWh per month : For all kWh (from 1kWh and above) <i>The minimum monthly charge is RM7.20 (US\$2.27)</i></p>	39.3	12.41
<p>Tariff C1 (Medium Voltage)</p> <p>For all kWh <i>For each kW of maximum demand per month: RM25.09 (US\$7.92)</i> <i>The minimum monthly charge is RM600.00 (US\$189.60)</i></p>	31.2	9.85
<p>Tariff C2 (Medium Voltage Peak/Off-Peak)</p> <p>For all kWh during the peak period (0800 - 2200 hours) For all kWh during the off-peak period (2200 - 0800 hours) <i>For each kW of maximum demand per month during peak period: RM38.60 (US\$12.2)</i> <i>The minimum monthly charge is RM600.00 (US\$189.60)</i></p>	31.2 19.20	9.85 6.06

Industrial Tariffs - for factories	per kWh	
	(sen)	(UScents)
<p>Tariff D (Low Voltage)</p> <p>For overall monthly consumption between 0 - 200 kWh per month : For all kWh <i>The minimum monthly charge is RM7.20 (US\$2.27)</i></p> <p>For all kWh (from 1kWh and above) : <i>The minimum monthly charge is RM7.20 (US\$2.27)</i></p>	34.5	10.9
<p>Tariff Ds – Special Industrial Tariff (for consumer who qualify only)</p> <p>For all kWh <i>The minimum monthly charge is RM7.20 (US\$2.27)</i></p>	35.9	11.2
<p>Tariff E1 (Medium Voltage)</p> <p>For all kWh <i>For each kW of maximum demand per month: RM25.30 (US\$7.99)</i> <i>The minimum monthly charge is RM600.00 (US\$189.60)</i></p>	28.8	9.1
<p>Tariff E1s – Special Industrial Tariff (for consumer who qualify only)</p> <p>For all kWh <i>For each kW of maximum demand per month: RM19.90 (US\$6.28)</i> <i>The minimum monthly charge is RM600.00 (US\$189.6)</i></p>	28.3	8.94
<p>Tariff E2 (Medium Voltage Peak/Off-Peak)</p> <p>For all kWh during the peak period (0800 - 2200 hours) For all kWh during the off-peak period (2200 - 0800 hours) <i>For each kW of maximum demand per month during peak period: RM31.70 (US\$10.1)</i> <i>The minimum monthly charge is RM600.00 (US\$189.60)</i></p>	30.4 18.7	9.6 5.9



<p>Tariff E2s – Special Industrial Tariff (for consumer who qualify only)</p> <p>For all kWh during the peak period (0800 - 2200 hours) 28.3 9.1 For all kWh during the off-peak period (2200 - 0800 hours) 16.1 5.08 <i>For each kW of maximum demand per month during peak period: RM27.70 (US\$8.75)</i> <i>The minimum monthly charge is RM600.00 (US\$189.60)</i></p>		
<p>Tariff E3 (High Voltage Peak/Off-Peak)</p> <p>For all kWh during the peak period (0800 - 2200 hours) 28.8 9.1 For all kWh during the off-peak period (2200 - 0800 hours) 17.30 5.46 <i>For each kW of maximum demand per month during peak period: RM30.40 (US\$9.6)</i> <i>The minimum monthly charge is RM600.00 (US\$189.60)</i></p>		
<p>Tariff E3s – Special Industrial Tariff (for consumer who qualify only)</p> <p>For all kWh during the peak period (0800 - 2200 hours) 26.7 8.43 For all kWh during the off-peak period (2200 - 0800 hours) 14.7 4.64 <i>For each kW of maximum demand per month during peak period: RM24.4 (US\$7.71)</i> <i>The minimum monthly charge is RM600.00 (US\$189.60)</i></p>		

Note: For industrial customers, whose total electricity cost is more than 5% of the total cost of their industry are eligible for a Special Industrial Tariff which is 10% to 15% lower than the normal industrial tariff.

Mining Tariffs	per kWh
<p>Tariff F (Low Voltage Mining Tariff)</p> <p>For all kWh 32.6 sen/kWh <i>The minimum monthly charge is RM120.00</i></p>	
<p>Tariff F1 (Medium Voltage General Mining Tariff)</p> <p>For each kilowatt of maximum demand per month 18.1 RM/kW For all kWh 26.8 sen/kWh <i>The minimum monthly charge is RM120.00</i></p>	

<p>Tariff F2 (Medium Voltage Peak/Off-Peak Mining Tariff)</p> <p>For each kilowatt of maximum demand per month during the peak period</p> <p>For all kWh during the peak period</p> <p>For all kWh during the off-peak period</p> <p><i>The minimum monthly charge is RM120.00</i></p>	<p>25.5 RM/kW</p> <p>26.8 sen/kWh</p> <p>14.7 sen/kWh</p>
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Specific Agriculture Tariffs	per kWh
<p>Tariff H (Low Voltage Specific Agriculture Tariff)</p> <p>For overall monthly consumption between 0 - 200 kWh per month :</p> <p>For all kWh</p> <p><i>The minimum monthly charge is RM7.20</i></p> <p>For overall monthly consumption more than 200 kWh per month :</p> <p>For all kWh</p> <p><i>The minimum monthly charge is RM7.20</i></p>	<p>36.9 sen/kWh</p> <p>40.3 sen/kWh</p>
<p>Tariff H1 (Medium Voltage General Specific Agriculture Tariff)</p> <p>For each kilowatt of maximum demand per month</p> <p>For all kWh</p> <p><i>The minimum monthly charge is RM600.00</i></p>	<p>25.9 RM/kW</p> <p>30.0 sen/kWh</p>
<p>Tariff H2 (Medium Voltage Peak/Off-Peak Specific Agriculture Tariff)</p> <p>For each kilowatt of maximum demand per month during the peak period</p> <p>For all kWh during the peak period</p> <p>For all kWh during the off-peak period</p> <p><i>The minimum monthly charge is RM600.00</i></p>	<p>34.9 RM/kW</p> <p>31.2 sen/kWh</p> <p>19.2 sen/kWh</p>

Note: SIT has a 2% higher increase than normal industrial tariff in line with the Government's effort to gradually phase out the sit subsidy.

**Discounts, Rebates & Offers*

Mining Industry

Customers in the mining industry are entitled to a **25% discount** on their monthly bills. “Mining Consumer” refers to consumers whose electricity consumption is mostly for extracting minerals including dredging activities.

Welfare Organizations

Welfare organizations are entitled to a **10% discount** on their monthly bills.

Institutions of Learning

Institutions of learning currently receiving full government aid are entitled to a **10% discount** on their monthly bills.

Places of Worship

Places of worship are entitled to a 10% discount on their monthly bills.

Tariff Riders

A Tariff Rider is an electricity pricing option offered to eligible customers, on top of the current tariff structure in force. Eligible customers stand to gain additional savings when using electricity under specific situations. Available Tariff Rider schemes are as follows :

- *Off-peak Tariff Rider (OPTR)*
- *Sunday Tariff Rider (STR)*

**Off-Peak Tariff Rider*

The Off Peak Tariff Rider (OPTR) scheme is offered to all medium voltage commercial and industrial customers who are currently not enjoying any off-peak usage tariff rates. These are :

- Medium Voltage General Commercial Tariff C1
- Medium Voltage General Industrial Tariff E1
- Medium Voltage Special Industrial Tariff E1s

Customers enrolled in the OPTR scheme will enjoy a **20% discount** on electricity usage during off-peak hours (10.00 p.m. to 8.00 a.m.) every day.

How This Affects Your Business

Since the discount applies to off-peak electricity usage, you should reschedule your operations to increase production or extend your operating hours to anytime between 10.00 p.m. and 8.00 a.m. With the 20% discount applied to electricity usage during those hours, you stand to enjoy significant savings in your monthly electricity bill.

Eligibility

You are eligible to enroll in the OPTR scheme if :

- You are an existing TNB customer under the **C1, E1, or E1s tariff**.
- You have been receiving electricity supply from TNB for **at least one (1) month**.
- Your latest Load Factor is **higher than** the average Load Factor over six (6) months prior to your application.
- You do not have an outstanding amount not more than the total deposit/bank guarantee paid. Otherwise this outstanding amount must be settled before applying.

Additional Requirements

- To enjoy the OPTR scheme, your electromechanical meter must be replaced with an electronic meter. You will be charged a fee for this meter replacement.
- If you are already using electronic meter, you will only need to pay the meter reprogramming charge.
- You will also need to sign a supplementary supply contract.

The OPTR scheme will be activated in the following consumption period (meter reading month), as soon as all requirements are met and all metering-related works are completed.

Please note that you are not required to enroll in this scheme; you reserve the right to remain with your existing tariff rates should it prove more beneficial to you and your business.

*Sunday Tariff Rider

The Sunday Tariff Rider (STR) scheme is offered to all medium- or high-voltage industrial customers. These are :

- Medium Voltage General Industrial Tariff E1
- Medium Voltage General Special Industrial Tariff E1s
- Medium Voltage Peak/Off-Peak Industrial Tariff E2



- Medium Voltage Peak/Off-Peak Special Industrial Tariff E2s
- High Voltage Peak/Off-Peak Industrial Tariff E3
- High Voltage Peak/Off-Peak Special Industrial Tariff E3s

Customers enrolled in the STR scheme will still pay the same rates on electricity usage as their current tariff; however Maximum Demand charges are not applied to any electricity usage on Sundays.

How This Affects Your Business

Since no Maximum Demand charges will be applied on Sundays, you should reschedule your operations to increase production or to extend your operating hours on Sundays. This will add more savings to your monthly electricity bill.

Eligibility

You are eligible to enroll in the STR scheme if :

- You are an existing TNB customer under the **E1, E1s, E2, E2s, E3, or E3s tariff.**
- You do not have an outstanding amount not more than the total deposit/bank guarantee paid. Otherwise this outstanding amount must be settled before your application can be considered.

Additional Requirements

- To enjoy the STR scheme, your electromechanical meter must be replaced with an electronic meter. You will be charged a fee for this meter replacement.
- If you are already using electronic meter, you will only need to pay the meter reprogramming charge.
- You will also need to sign a supplementary supply contract.

Please note that you are not required to enroll in this scheme; you reserve the right to remain with your existing tariff rates should it prove more beneficial to you and your business.

Source: Tenaga Nasional Berhad - www.tnb.com.my

WATER RATES

In Perak, the entity that is responsible for water supply is Lembaga Air Perak (LAP).

Types Of Water Supply	Tariff Code	Rates		Minimum Payment	
		RM	US\$	RM	US\$
Domestic / Government	11	0 – 10m ³ : RM0.30/m ³ 11 – 20m ³ : RM0.70/m ³ ≥ 20m ³ : RM1.03/m ³	0.09m ³ 0.22m ³ 0.32m ³	3.00	0.94
Business / Industry	21	0 – 10m ³ : RM1.20/m ³ 11 – 20m ³ : RM1.40/m ³ ≥ 20m ³ : RM1.61/m ³	0.37m ³ 0.44m ³ 0.50m ³	12.00	3.79
Places Of Worship / Welfare Organizations	41	0 – 20m ³ : RM0.30/m ³ ≥ 20m ³ : RM0.34/m ³	0.09m ³ 0.10m ³	3.00	0.94
Bulk	81	0 – 20m ³ : RM0.60/m ³ ≥ 20m ³ : RM0.69/m ³	0.18m ³ 0.21m ³	100.00	31.60

Source: Lembaga Air Perak - www.lap.com.my

SEWERAGE RATES

Sewerage services in Malaysia were privatised in 1994 and are managed by Indah Water Konsortium Sdn. Bhd. wholly owned by the Minister of Finance Incorporated. which operates in 86 Local Authorities areas except those in Johor Bahru, Kelantan, Sabah and Sarawak.

Domestic Customers

Domestic Customer	Per month	
	RM	US\$
Houses receiving connected sewerage services	8.00	2.52
Houses with individual septic tanks	6.00	1.89
Village/estate dwelling houses with individual septic tanks or receiving connected sewerage services	3.00	0.94
Low cost dwelling houses and houses with Annual Value of less than RM600 (US\$181.05) with individual septic tanks or receiving connected sewerage services	2.00	0.63

Industrial Customers

Industrial Customers	Per head per month	
	RM	US\$
Premises receiving connected sewerage services	2.50	0.79
Premises with individual septic tanks	2.00	0.63

Commercial Customer

Annual Value of Property		Monthly charge for premises receiving connected sewerage services		Monthly charge for premises with individual septic tanks	
RM	US\$	RM	US\$	RM	US\$
2,000 or less	604 or less	8	2.52	7	2.21
2,001 - 5,000	604 - 1,509	14	4.42	8	2.52
5,001 - 10,000	1,509 - 3,018	20	6.32	14	4.42
10,001 - 20,000	3,018 - 6,035	26	8.21	19	5.05
20,001 - 30,000	6,035 - 9,053	29	9.16	21	6.63
30,001 - 40,000	9,053 - 12,070	32	10.11	23	7.26
40,001 - 50,000	12,070 - 15,088	35	11.06	25	7.90
50,001 - 60,000	15,088 - 18,105	38	12.00	27	8.53
60,001 - 70,000	18,105 - 21,123	41	12.95	29	9.16
70,001 - 80,000	21,123 - 24,140	44	13.90	31	9.79
80,001 - 90,000	24,140 - 27,158	47	14.85	33	10.42
90,001 - 100,000	27,158 - 30,175	50	15.80	35	11.06
100,001 - 200,000	30,175 - 60,350	180	56.88	120	37.92
200,001 - 400,000	60,350 - 120,700	495	156.42	330	104.28
400,001 - 600,000	120,700 - 181,050	522	164.95	348	109.96
600,001 - 800,000	181,050 - 241,400	1,980	625.68	1,320	417.12
800,001 - 1,000,000	241,400 - 301,750	2,160	682.56	1,440	455.04
1,000,001 - 3,000,000	301,750 - 905,250	4,320	1,365.12	2,880	869.04
3,000,001 - 5,000,000	905,251 - 1,508,751	8,800	2,655.40	5,400	910.08
5,000,001 - 7,000,000	1,508,751 - 2,112,251	9,200	2,780.80	6,000	1,896.00
More than 7,000,001	> 2,112,251	9,600	3,033.60	6,600	2,085.60



Water Usage	Excess Charge
Up to 100m ³	No Charge
More than 100m ³	RM0.30 (9.00 US cents) per m ³
More than 200m ³	RM0.45 (14.00 US cents) per m ³

The excess charges are subject to annual revision based on the water consumption data for the previous year obtained from the Water Authority.

Source: Indah Water Konsortium Berhad - www.iwk.com.my

SCHEDULED WASTE TREATMENT RATES

Kualiti Alam Sdn. Bhd. is the designated company providing scheduled waste treatment services in Peninsular Malaysia. Its waste management centre is located at Bukit Nanas in Negeri Sembilan. For industrial wastes other than those mentioned below, collection and disposal rates vary according to location and contractor.

Waste Group	Waste Type
A	Mineral Oil Wastes <i>Waste containing lubricating oil, hydraulic oil, etc.</i>
B	Organic Chemical Wastes Containing Halogen and/or Sulphur >1% <i>Freon, PVC wastes, chloroform, solvents, capacitors and transformers containing PCB, etc.</i>
C	Wastes Solvents Containing Halogen and/or Sulphur < 1% <i>Acetone, alcohols (eg. ethanol, methanol), benzene, turpentine, xylene, etc. Waste should be pumpable, containing <50% water and 18MJ/kg calorific value.</i>
H	Organic Chemical Wastes Without Halogen and/or Sulphur <1% <i>Glue, latex, paint, phenol, printing ink, synthetic oils, soap, epoxy, etc.</i>
K	Wastes Containing Mercury <i>Mercury vapour lamps, COD-fluids, mercury batteries, etc.</i>

T	Pesticide Wastes <i>Insecticides, fungus and weed killers, rat poison, etc</i>
X	Inorganic Chemical Wastes <i>Acids, alkaline, sodium hypochlorite, inorganic salts, metal hydroxide sludge, chromate and cyanide waste, etc.</i>
Z	Miscellaneous <i>Medicine wastes, lab-packs, asbestos waste, mineral sludge, isocyanates (MDI, TDI), batteries, etc.</i>

Organic Waste for Incineration

Waste Group	Packaged Waste*				Bulk Waste			
	Pumpable liquid		Solid		Pumpable liquid		Solid	
	per tonne				per tonne			
	RM	US\$	RM	US\$	RM	US\$	RM	US\$
A	810	256	-	-	630	199	-	-
B	3,150	995	3,600	1,138	-	-	-	-
C	1,350	427	-	-	-	-	-	-
H/Z	1,890	597	2,790	882	1,800	569	2,700	853
T	3,150	995	3,600	1,136				

* Note: Packaged waste refers to wastes packed in standard 200-litre drums or 1m³ PP Bags.

Liquid Inorganic Waste for Physical/Chemical Treatment

Waste Group	800-litre Pallet Tank per tonne		200-litre Drum per tonne	
	RM	US\$	RM	US\$
Acid Waste without Chromate (X)	1,440	455	1,620	512
Alkaline Waste without Cyanide (X)	1,440	455	1,620	512
Chromate Waste (X)	1,800	569	1,980	626
Cyanide Waste (X)	1,800	569	1,980	626
Mercury Waste (K)	3,600	1,138	3,780	1,194

Inorganic Waste for Solidification

Waste Group	Packaged Waste* per tonne		Waste in Bulk per tonne	
	RM	US\$	RM	US\$
X / Z	810	256	765	242

Inorganic Waste for Direct Landfill

Waste Group	Packaged Waste* per tonne		Waste in Bulk per tonne	
	RM	US\$	RM	US\$
X / Z	495	156	450	142

Transportation Rates

KM	State	Per Pallet (RM)				Per tonne	
		1 st Tier min. 18 pallet		2 nd Tier above 18 pallet			
		RM	US\$	RM	US\$	RM	US\$
114	Negeri Sembilan	52.88	15.96	26.44	7.98	66.10	19.95
248	Kuala Lumpur	59.73	18.02	29.87	9.01	74.66	22.53
274	Melaka	60.71	19.80	30.36	9.90	75.89	24.75
374	Selangor	65.61	19.80	32.80	9.90	82.01	24.75
652	Perak	79.32	19.80	39.66	9.90	99.14	24.75
722	Johor	82.25	19.80	41.13	9.90	102.82	24.75
760	Pahang	84.21	19.80	42.11	9.90	105.26	24.75
1050	Penang	113.59	19.80	56.79	9.90	141.98	24.75
1152	Terengganu	180.17	19.80	90.09	9.90	225.22	24.75
1166	Kedah	181.15	19.80	90.58	9.90	226.44	24.75
1190	Kelantan	183.11	19.80	91.56	9.90	228.89	24.75
1240	Perlis	184.09	19.80	92.04	9.90	230.11	24.75

Note: For palletises pickup, the rates are in tier's, the 1st tier for minimum pickup of 18 pallets and the 2nd tier is for any subsequent pallet pickup from a single consignment CTI request.

Source: Kualiti Alam Sdn. Bhd.



GAS AND FUEL COSTS

Petrol (Unleaded)		Per litre	
		RM	US\$
Petrol	Retail	1.90	0.60
	Bulk Consumers**	3.01	0.95
Diesel	Retail	1.90	0.60
	Bulk Consumers**	3.44	1.08
Medium Fuel Oil		2.03	0.64
		Per Kg	
		RM	US\$
LPG	Bottled	1.90	0.60
	Bulk **	1.85	0.58

Note: Kuala Lumpur prices quoted.

** Prices for bulk customers fluctuate from time to time based on contracts and current crude oil market condition.

Source: PETRONAS Dagangan Bhd. - www.petronas.com.my

TELECOMMUNICATIONS RATES

Telephone Charges

With effect from 1 January 1999, under the Equal Access Regime, telephone subscribers in Malaysia can select any network from five telephone companies for their national and international calls. As for cellular phones users, there are currently five service operators to choose from. The government has introduced the concept of tariff ceilings for fixed line and cellular services, the rates depend on the market competition as the rates are not regulated. The telecommunications service operators may set their rates at par or below the ceiling rates.

Fixed Telephone / Direct Exchange Line

TM offers both published and customised rates. The published rates are as shown below. However, for business / consumers, Telekom Malaysia offers customised packages tailored to the business / consumers needs for local STD or International. Appropriate technology shall be deployed to deliver the service level required by the customers.

Local Calls

Upon subscription for basic telephone service, an individual direct exchange line and a telephone set in a range of colours for selection is provided. A basic monthly rental will be levied while additional phone sets to be used as extensions can be provided at minimal additional rental.

Price / Tariff	Residential		Corporate Consumers	
	RM	US\$	RM	US\$
Initial Deposits	75	23.43	200 - 500	62.50 - 156.25
Stamp Fee	10	3.13	10	3.13

Rental Charges

Exchange Line Capacity	Peninsular Malaysia				Sabah / Sarawak			
	Residential		Corporate Consumers		Residential		Corporate Consumers	
	RM	US\$	RM	US\$	RM	US\$	RM	US\$
Exceeding 1000 lines	25	8	45	14	25	8	40	13
501 - 1000 lines	13	4	45	14	13	4	40	13
500 lines below	13	4	20	6	13	4	20	6



Initial Charges

	RM	US\$
Installation Charge - <i>payment to Telekom Malaysia</i>	50	15.80
Wiring Charge - <i>payment to contractor appointed by Telekom Malaysia</i>		
Existing wiring	30	9.48
New wiring <i>Note : RM50 (US\$15.09) is charged for the first 5 metres and RM5 (US\$1.51) is charged for every additional 1 metre. The charges are also applicable for the external removal (ER)</i>	50	15.80
Reconnection Fee - <i>service reconnection fee for a subscriber's service that has been temporarily disconnected.</i>	10	3.16

Call Charges

Local calls : 8 cents (2.52 US cents) for the first 2 minutes or part thereof and **4 cents** (1.26 US cents) for each subsequent minute or part thereof.

Long Distance

With IDD service, customers can directly dial overseas without the assistance of an operator. This facility allows customers to enjoy cheaper and faster overseas connections Charges for IDD calls are itemized in the telephone bill.

National Calls

National calls are self-dialled calls from a town to another beyond the adjacent charge area.

Distance (km) Fixed line to Fixed	Full Rate (7.00 am - 6.59 pm)		Reduced Rate (7.00 am - 6.59 pm)		Operator Assisted** (charge per 3 mins)	
	RM	US Cents	RM	US Cents	RM	US Cents
Band A (Not exceeding 50km)	0.10 / 50 seconds	3.16 / 50 seconds	0.10 / 60 seconds	3.16 / 60 seconds	0.35	0.11
Band B (50km - 150km)	0.10 / 20 seconds	3.16 / 20 seconds	0.10 / 40 seconds	3.16 / 40 seconds	0.90	0.28
Band C (Exceeding 150km)	0.10 / 7 seconds	3.16 / 7 seconds	0.10 / 14 seconds	3.16 / 14 seconds	2.70	0.85

Note: * currently Telekom Malaysia (TM) charges for each 75 seconds. Operator Assisted** (service charge per effective call is RM1.50 (US\$ 0.47). Per block of 3+3

Charge from Fixed Line Phones to Mobile Phones

MTX Area Fixed line to mobile	Full Rate (9.00 am - 8.59 pm)		Reduced Rate (9.00 am - 8.59 pm)		Operator Assisted** (charge per 3 mins)	
	RM	US Cents	RM	US Cents	RM	US Cents
Band L (within MTX)	0.10 / 20 seconds	3.16 / 20 seconds	0.10 / 30 seconds	3.16 / 30 seconds	2.10	0.66
Band M (adjacent MTX)	0.10 / 8.6 seconds	3.16 / 8.6 seconds	0.10 / 15 seconds	3.16 / 15 seconds	2.10	0.66
Band N (non-adjacent MTX)	0.10 / 8.6 seconds	3.16 / 8.6 seconds	0.10 / 15 seconds	3.16 / 15 seconds	2.10	0.66

Note: The above call charge is effective from 1st January 2005. A service charge of RM 1.50 (US\$0.47) is levied for effective call made via Operator Assisted service. MTX denotes Mobile Telephone Exchange Area.

Charge from Fixed Line Phones to Neighboring Countries

Area	Standards rate		Operator Assisted* (charge per 3 mins)	
	RM	US Cents	RM	US Cents
Border area to Singapore/Brunei	0.10 / 20 seconds	3.16 / 20 seconds	0.90	0.28

Note: Operator Assisted - Service charge per effective call is RM1.50 (US\$0.47)

Area	Full Rate (7.00 am - 6.59 pm)		Reduced Rate (9.00 am - 8.59 pm)		Operator Assisted* (charge per 3 Mins)	
	RM	US Cents	RM	US Cents	RM	US Cents
Rest of Peninsular Malaysia to Singapore#	0.10 / 3.1 seconds	3.16 / 3.1 seconds	0.10 / 5.8 seconds	3.16 / 5.8 seconds	6.00	1.89
Sabah / Sarawak to Singapore	0.10 / 2.3 seconds	3.16 / 2.3 seconds	0.10 / 4.6 seconds	3.16 / 4.6 seconds	7.80	2.46
Rest of Sabah/ Sarawak to Brunei#	0.10 / 3.1 seconds	3.16 / 3.1 seconds	0.10 / 5.8 seconds	3.16 / 5.8 seconds	6.00	1.89

Note: *Operator assisted - Service charge per effective call is RM 1.50 (US\$ 0.47).

#Denotes area other than border area.

International Direct Dial Services (IDD)

Country	Country Code	Time Difference (Hours)	Rate Per Minute (Standard Rate)	
			RM	US\$
Australia	61	0 to +2	0.90	0.28
China	86	0	2.40	0.75
Germany	49	-7	1.80	0.56
Japan	81	+1	1.80	0.56
UK	44	-8	0.90	0.28
USA	1	-13 to -16	0.90	0.28

IDD call are charged in blocks of 6 seconds or part thereof. The charge for each block depends on the country to which the IDD call is made.

Source: Malaysian Investment Development Authority (MIDA)

INTERNET SERVICES

The major licensed Internet Service Providers (ISPs) in Perak are TM Net Sdn. Bhd. (Telekom Malaysia Berhad), JARING (MIMOS Bhd.), DiGiNet (DiGi Telecommunications Sdn. Bhd.) and TimeNet (TT Dotcom Sdn. Bhd.) and Maxis Broadbands Sdn. Bhd.

There are multiples of 155Mbps (STM1), 34Mbps (E3) and 2Mbps (E1) connections in the nationwide backbone. TM Net has peering arrangement with JARING and other local ISPs from 2Mbps capacity.

Two major ISPs are TM Net (Telekom Malaysia Berhad wholly-owned company) and JARING (a MIMOS Berhad wholly-owned company).

Dial-up Connection

Services	Internet Service Provider		Remarks
	JARING	TM Net	
Internet Services <ul style="list-style-type: none"> Dial-up (PSTN/ISDN) 	✓	✓	<ul style="list-style-type: none"> Offered to both Residential & Corporate customers. PSTN charge : ISP - RM0.01(US\$0.31) per min. TELCO - RM0.015 (US\$0.47) per min. ISDN charge : ISP - RM0.025 (US\$0.79) per min. TELCO - RM0.04 (US\$1.26) per mins.
<ul style="list-style-type: none"> Dedicated Access 	✓	✓	<ul style="list-style-type: none"> Offered to corporate customers and organisations. Charge are based on spend. Detail can be provided upon request.
Broadband Services	✓	✓	<ul style="list-style-type: none"> TM NET - offers through fixed and wireless (residential & corporate). JARING - offers through fixed line (corporate) and wireless (residential & corporate)
Data Centre Services	✓	✓	
Virtual Private Network (VPN)	✓	✓	<ul style="list-style-type: none"> This secure IP based private network offered by both TM Net & Jaring to corporate customers & organisations. Detail of charges can be provided upon request.
Satellite Services	✓	✓	<ul style="list-style-type: none"> An alternative to be fixed terrestrial lines and uses C-band transponder. Coverage anywhere in the country as well as some parts of the Asia-Pacific region. Satellite hub is located in Kuala Lumpur.
Other Services	✓	✓	<ul style="list-style-type: none"> For details about other services offered by both TM Net & Jaring, please visit www.tm.net.my & www.jaring.my

Note: Dial-up short code - 1515 (TM Net); 1511 (JARING). TELCO - Telecommunication Company

Digital Leased Line

International Destinations (From Malaysia)	Annual Charges For 64 Kbps Circuits				Annual Charges For 2 Mbps Circuits			
	(1) Normal Price		(2) MSC Price		(1) Normal Price		(2) MSC Price	
	RM	US\$	RM	US\$	RM	US\$	RM	US\$
Australia	54,548	17,237	53,948	17,047	104,124.20	32,903	95,846.00	30,287
France	-	-	-	-	164,692.40	52,042	150,366.20	47,515
Germany	-	-	-	-	164,692.40	52,042	150,366.20	47,515
Indonesia	27,548	8,705	26,948	8,585	87,240.20	27,567	80,650.40	25,485
Japan	32,048	10,127	31,448	9,489	105,333.80	33,285	96,942.20	30,412
South Korea	32,048	10,127	31,448	9,937	105,333.80	33,285	96,942.20	30,412
Thailand	27,548	8,705	26,948	8,515	87,240.20	27,567	80,650.40	25,485
UK	-	-	-	-	164,592.40	52,011	150,366.20	47,515
USA	-	-	-	-	113,297.00	35,800	104,099.00	32,895
Domestic Destinations (From Kuala Lumpur)	RM	US\$	RM	US\$	RM	US\$	RM	US\$
Bukit Damansara - Selangor	10,800	3,412	9,120	2,881	54,300	17,158	43,890	13,869
Seremban	24,600	7,773	13,110	4,142	152,400	48,158	96,900	30,620
Melaka	27,624	8,729	15,265	4,823	176,970	55,922	118,446	37,428
Ipoh	30,120	9,517	17,043	5,385	197,250	62,331	136,230	43,048
Kangar	41,064	12,976	24,841	7,849	286,170	90,429	214,206	67,689
Alor Star	39,096	12,354	23,438	7,406	270,180	85,376	200,184	63,258
Kuantan	31,080	9,821	17,727	5,601	205,050	64,795	143,070	45,210
Kuala Terengganu	35,640	11,262	20,976	6,628	242,100	76,503	175,560	55,476

Penang	35,880	11,338	21,147	6,682	244,050	77,119	177,270	56,017
Johor Bahru	35,928	11,353	21,181	6,693	244,440	77,243	177,612	56,125
Kota Bahru	37,896	11,975	22,583	7,136	260,430	82,295	191,634	60,556
Kuching	68,568	21,667	44,437	14,042	509,640	161,046	410,172	129,614
Kota Kinabalu	84,120	26,581	55,518	17,543	636,000	200,970	520,980	164,629

Note : (1) refer to normal price for customers.

Note : (2) refer to special prices for Malaysia's Multimedia Super Corridor (MSC) registered companies from the defined zone.

Note : (3) The price is based on Malaysia half circuit only. For France, Germany, UK & USA, 64k pricing is not applicable as these regions only offer 2Mb and above.

Note : (4) Dedicated access services are currently offered to corporate customers and organisations. The normal range of the service start from 64Kbps up to 2 Mbps through various media such as leased line, wireless, fiber, SDSL and satellite

Voice Over Internet Protocol (VoIP)

The subscribers can use this VoIP service via fixed line, mobile or PC. The main service providers of VoIP service are TM Net Sdn. Bhd., Jaring, Time DotCom & NasionCom.

VoIP	Per minutes	
	RM	US\$
Local calls (subject to the call destination)	0.15 - 0.25	0.04 - 0.07
Local calls (subject to the countries)	0.15 - 7.00	0.04 - 2.21

Internet Data Centre (IDC)

This service offers co-location and hosting services to customers. IDC offers latest physical environment necessary to keep customers' servers running at a very high speed access for 24 hours a day, 7 days a week and 365 days a year. Nationwide, TM Net and Jaring have few data centres and located at major towns with 155 Mbps connectivity.

Co-location service allows customers to place a portion or all of client systems within the IDC. The client can cut down on ongoing network costs and scale internet operations easily with the growth of business.

Broadband Services

TM Net and Jaring offer broadband services using fixed and wireless technology to both residential and corporate customers. The wireless broadband service offered by TM Net and Jaring is available in major towns and is being extended to other areas nationwide.

Satellite Services

VSAT stands for Very Small Aperture Terminal. It is a small satellite dish that is capable of both receiving and sending satellite signals. VSAT systems can be designed to serve both broadcast and interactive applications whether data, voice or video, which are now being served by terrestrial lines.

TM offers 2 types of VSAT services which are :

i) **VSAT StarNet**

VSAT StarNet services benefits from the latest and best VSAT technology in the market. It is 100% IP network to support the IP market. It offers highly reliable, flexible support of integrated multimedia communications. It can cater data, internet and telephony in a single platform. The available bandwidth is ranging from 9.6 kbps up to 2,048 kbps.

Value Added Services

a) **Internet Access**

b) **Telephony**

- *Private telephony*
 - Voice communication among VSAT StarNet network
 - No local number
- *Public telephony*
 - Voice communication to PSTN connection
 - Provide local number with normal PSTN charges

ii) **VSAT Direct**

VSAT Direct is hubless communication network that provides single carrier per channel for data to remote locations via satellite with a flexible multi-channel communications for public, corporate and government applications. The available bandwidth is ranging from 64 kbps up to 2048 kbps duplex. Its point-to-point or mesh architecture is useful for providing inter-connectivity amongst relatively high volume VSATs utilisation. Packages currently available are :



Description	Private Network	Internet packages		Telephony (2 phone lines)
Uplink (Kbps)	9.6kbps - 2Mbps	128kbps	256kbps	Not applicable
Downlink (Kbps)	9.6kbps - 2Mbps	384kbps	1Mbps	Not applicable
Technology	Dedicated bandwidth	Best effort		Not applicable
Monthly Charges	Depends on requirement	RM1,199 (USD375)	RM1,499 (USD468)	RM1,014 (USD345)

The One Time Charge (OTC) fee varies depending on the packages subscribed.

TM is using Measat-3 and JSat as satellite transponder. The coverage for satellite services is anywhere in the country and also covers some part of Asia-Pacific.

Source: Telekom Malaysia - www.tm.com.my
 TM Net - www.tm.net.my
 JARING - www.jaring.my

5. TRANSPORTATION COST

CONTAINER HAULAGE RATES

For a twenty-footer container :

Haulage base : Port Klang (North Port)

Area	Haulage Rates	Road Tolls	FAF	Total	
	20' & 40'	Effective from 1 st Jan. 2007	12.47%. Period from 1 st May 2006	20' & 40'	
	(RM)	Actual at cost (RM)		RM	US\$
Port Klang - Shah Alam	444.00	19.80	55.37	519.17	164
Petaling Jaya - Sungai Way	504.00	23.20	62.85	590.05	186
Selangor - Banting	564.00	0.00	70.33	634.33	200
Perak - Tanjung Malim	1,262.00	59.80	157.37	1,479.17	417
Penang - Butterworth / Seberang Prai	2,402.00	194.80	299.53	2,896.33	915
Kedah - Kulim	2,372.00	240.00	295.79	2,907.79	918
Perlis - Kangar	2,906.00	240.00	362.38	3,508.38	1,108
Negeri Sembilan - Nilai	968.00	56.40	120.71	1,145.11	361
Melaka - Air Keroh Ind. Area	1,468.00	103.40	183.06	1,754.46	554
Kelantan - Kota Bharu	3,302.00	197.80	411.76	3,911.56	1,236
Pahang - Kuantan	1,940.00	197.80	241.92	2,379.72	751
Terengganu - Kerteh	2,318.00	197.80	298.05	2,804.85	886
Johor - Pasir Gudang	2,348.00	211.00	292.80	2,851.60	901

Source: Container Hauliers Association of Malaysia

OCEAN FREIGHT RATES

Rates quoted are subject to :

- THL/THD/DOC and EDI.
- Surcharges BAF/CAF/WAR RISK/PEAK SEASON etc as per Conference Announcement.

From Port Klang to :	20-ft container	40-ft container
	US\$	
AUSTRALIA - Main ports	900	1,800
CHINA - Shanghai	100	200
EUROPE - Main ports	900	1,800
INDIA - Navasheva	450	900
JAPAN - Main ports	400	800
KOREA - Pusan	400	800
WEST MEDITERRANEAN - Main ports	900	1,800
NEW ZEALAND - Main ports	900	1,800
SOUTH AFRICA - Main ports	800	1,600
USA West Coast - Los Angeles	1,725	2,300
USA East Coast - New York	2,625	3,500

Sources: Malaysian International Shipping Corporation Berhad (MISC) & MIDA as on Oct 2011.
Ocean freight rates to the USA are published rates from Westports Malaysia Sdn. Bhd.

COURIER SERVICE RATES

Various Malaysian and international companies provide courier services in Malaysia.

Destination Country	Documents				Merchandise				Max. Weight Limit (kg)
	First 500 gm		Next 500 gm		First 500 gm		Next 500 gm		
	RM	US\$	RM	US\$	RM	US\$	RM	US\$	
Australia	60.00	18.96	15.00	4.74	75.00	23.70	14.00	4.42	20
Germany	70.00	22.12	20.00	6.32	100.00	31.60	19.00	6.00	23
Japan	47.00	14.85	12.00	3.79	64.00	20.22	15.00	4.74	30
UK	70.00	22.12	20.00	6.32	100.00	31.60	15.00	4.74	20
USA	65.00	20.54	20.00	6.32	100.00	31.60	20.00	6.32	No Limit

Source: Pos Malaysia Berhad

AIR CARGO RATES

From Kuala Lumpur to :

Destination Country	SCR* Item No.	Minimum Weight (kg)	Rates/kg	
			RM	US\$
AUSTRALIA				
Perth		Normal	10.46	3.30
		45	7.85	2.48
		250	6.37	2.01
		500	5.89	1.86
Sydney		Normal	13.27	4.19
		45	9.95	3.14
		250	7.22	2.28
		500	6.86	2.16
GERMANY				
Cologne/Frankfurt		Normal	21.90	6.92
Hamburg/Stuttgart		45	16.43	5.19
		250	8.28	2.61
JAPAN				
Osaka/Tokyo		Normal	12.85	4.06
		45	9.64	3.04
KOREA				
Seoul		Normal	14.41	4.55
		45	10.81	3.41
UNITED KINGDOM				
London		Normal	23.87	7.54
		45	17.88	5.65
		250	8.52	2.69

USA				
New York		Normal	20.22	6.38
		45	15.61	4.93
		100	15.31	4.83
		200	14.06	4.44
		300	12.58	3.97
		400	12.41	3.92
		500	11.60	3.66
	4314	300	10.65	3.36
	4314	500	10.26	3.24
	4314	1,000	9.81	3.09
4416	100	10.01	3.16	
4416	500	9.58	3.02	
4416	1,000	8.44	2.66	
West Coast		Normal	18.95	5.98
		45	14.35	4.53
		100	14.06	4.44
		200	12.79	4.04
		300	11.33	3.58
		400	11.16	3.52
		500	10.33	3.26
	4314	300	9.37	2.96
	4314	500	8.97	2.83
	4314	1000	8.53	2.69
4416	100	8.84	2.79	
4416	300	8.55	2.70	
4416	1,000	6.98	2.20	

* SCR = Specified Cargo Rates

Item No. 4314 - Electronic components (fabricated for electronic computers, auxiliary machines)

Item No. 4416 - Automobile radios, dictation machines, hearing aids, records, recording tape, recording wire, radios, televisions, sound recording sets, electric appliances, lighting fixtures, enamelled wire, insulated wire, telephone apparatus, telegraph apparatus, teletype apparatus, electronic tubes, semi-conductors

Source: Tariff Division, Malaysia Airlines Berhad

IPOH CARGO TERMINAL SDN. BHD. (ICT)

Background

- The idea of 'Dry Port' or 'Inland Port' as the best alternative to a seaport was developed by the Malaysian Government. The main aim is to provide all the facilities and logistical services that are available at seaport at strategic inland location. It is basically an extension of port facilities into the hinterland of a seaport, except in this case without the sea and for this reason the term 'Dry Port' is being used.
- Based on this concept, Malaysia established its first 'Dry Port' at Jalan St. John, Ipoh, in the state of Perak. It was incorporated under the Company's Act, as a private concern under the name of Ipoh Cargo Terminal (ICT) in November 1989.
- Located right in the heart of the City of Ipoh within the Kinta Valley, ICT is served by a well developed network of roads and rail to all major ports and points of entry that exist in the country, linking Port of Penang and Padang Besar to the north and Port Klang.
- Established primarily to help and provide the Perak - based traders and alternative in choice of ports for their business, ICT has now become the main port of import and export for most of the major and small scale industries located within the Kinta Valley and it's surrounding.

Our Services

- ***Cargo Handling***

Both conventional and containerized cargo.

- ***Warehousing***

Storage of Bonded & Non bonded Cargo.

- ***Open Storage / Container Storage***

Storage facility for heavy lift cargo and empty / laden container storage for both import / export.

- **Port Services, Documentation and Custom Clearance**

Processing of Customs 8 for transshipment of import container from seaport to ICT and clearance of Customs K1/K2/K3/K8/K9 for seaport / export shipment via ICT.

- **Maintenance and Repair of Containers**

Apart from being a “Dry Port” also function as a depot for storage of MT containers for liners who choose to use the terminal facility for their shippers within the Kinta Valley.

- **Weighbridge Service**

The terminal is equipped with a weighbridge for weighing of all export containers.

For further information :



IPOH CARGO TERMINAL SDN. BHD.

Jalan St. John, 30200 Ipoh, Perak

Tel : 605-527 2415 / 527 3416 / 527 7045

Fax : 605-527 3413

Email : ipoh@ictipoh.com.my

- 1) Contact person : **Pn. Rosnawati bt. Ramli**
(BDU Manager)
Email : rosnawati@ictipoh.com.my
- 2) Contact person : **Cik Nor Hafiza bt. Abdul Halim**
(Assistant Manager BDU)
Email : hafiza@ictipoh.com.my

ICT's Laden & Empty Container Consolidate Rates For Port Klang Sector

	Northort Area		Westport Area	
	20' FT	40' FT	20' FT	40' FT
Empty Container	RM250.00	RM420.00	RM280.00	RM490.00
FCL Laden Container	RM430.00	RM640.00	RM430.00	RM640.00
LCL Laden Container	RM500.00	RM725.00	RM500.00	RM725.00
Overweight Surcharge	RM600.00	<ul style="list-style-type: none"> Container + cargoes weight exceed 25 tonnes & above 		
One Way Laden (by road)	20' FT	40' FT		
Port Klang Sector (FCL)	RM875.00	RM1,180.00		
Port Klang Sector (LCL)	RM945.00	RM1,280.00		
Lifting Charges	20' FT	40' FT		
Empty LOLO	RM22.00	RM38.00		
Laden LOLO	RM43.00	RM73.00		
Storage	20' FT	40' FT		
Empty Storage	RM2.00 p/day	RM4.00 p/day	No free period	
Laden Storage	RM4.00 p/day	RM8.00 p/day	<ul style="list-style-type: none"> Import: 5 days free storage Export: 7 days free storage 	

Note: All the published rates are subject to any changes / review of cost

SUMMARY OF PORT TARIFF AND RATES

Berth Occupancy

* RM2.00 per tonne or part thereof.
Generally for account of vessel

Stevedorage

(Per Tonne or Part Thereof)

Cargo Type	Main Berth (RM)	Barge Berth (RM)
Dry Bulk	3.00	2.50
Iron & Steel	5.00	2.00
General / Breakbulk	6.00	6.00
Transshipment Inward	5.00	5.00
Transshipment Outward	5.00	5.00

Lifting Charges (When Incurred)

The charges for single heavylifts or heavy packages or articles in excess of 2,500 kilogrammes (2.5 DWT) per lift shall be as follows :

	Per tonne or part thereof
Exceeding 2.5 DWT but not exceeding 10 DWT	RM3.00
Exceeding 10 DWT but not exceeding 20 DWT	RM7.00
Exceeding 20 DWT	RM14.00

Wharf Handling Charge
(Per Tonne or Part Thereof)

Cargo Types	Imports / Exports
Dry Bulk	RM2.50
Iron & Steel	RM5.00
General / Breakbulk	RM5.00
Dangerous Cargo Group I	RM15.00
Dangerous Cargo Group II	RM15.00
Dangerous Cargo Group III	RM6.00

Direct Delivery or Loading

Note :

Consignee or Consignor needs only to pay the respective wharf handling charges for direct delivery of import cargo from vessel onto lorry or direct loading of export cargo from lorry onto vessel.

Transit Charge
(Per Tonne or Part Thereof)

Cargo Type	
Dry Bulk	RM2.50
Iron & Steel	RM4.00
General/ Breakbulk	RM3.00
Dangerous Cargo Group III	RM5.00
Heavy Packages or Articles Exceeding 2.5 DWT	RM4.00
Valuable Cargo	RM5.00

Free Storage Period

Breakbulk	
* Imports	3 days
* Exports	7 days
* Transhipment	28 days

Dry Bulk	
* Imports/Exports	Open storage 14 days
* Imports/Exports	Covered storage 7 days

Storage Charges

(Per Tonne or Part Thereof Per Day or Week)

Breakbulk Cargo

* **Covered Storage**

At RM0.50 per tonne per day for first 7 days. Thereafter at RM1.00 per tonne per day.

* **Openyard Storage**

RM0.20 per tonne per day.

Dry Bulk Cargo

* **Covered Storage**

At RM0.20 per tonne per week for first 28 days. Thereafter at RM0.10 per tonne per day.

* **Openyard Storage**

RM0.10 per tonne per day.

Container Tariff and Rates

Container Charges

	20' CTR (RM)	40' CTR (RM)
Full Container Load (FCL)	185.00	268.00
Less Container Load (LCL)	320.00	480.00
Empty Container	100.00	150.00

Feeder Service Package

For details, kindly contact Lumut Port Container Line
Telephone: 05-6928111 ext: 202
Fax: 05-6928119

Storage Charges

	20' CTR Per Day (RM)	40' CTR Per Day (RM)
Laden Container	4.00	8.00
Empty Container	2.00	4.00
Overweight / Overwidth / Overlength Container	10.00	20.00

Free Storage Period

FCL import containers	5 days
FCL / LCL export containers	7 days
Transshipment container	28 days
Empty Containers	Nil
Breakbulk LCL cargo <ul style="list-style-type: none">• Import• Export	3 days 7 days

6. LIVING IN PERAK

RENTED ACCOMMODATION, FURNISHED

	Prime Urban Residential Area in Ipoh (per month)		Suburbs of Ipoh (per month)	
	RM	US\$	RM	US\$
Houses				
Bungalow	1,000 - 10,000	316 - 3,160	800 - 8,000	253 - 2,530
Double Semi-detached	800 - 1,500	253 - 474	500 - 1,000	158 - 316
Apartments / Condominiums				
1 - Bedroom	500 - 900	158 - 284	400 - 800	126 - 253
2 - Bedroom	800 - 1,200	253 - 379	600 - 1,000	190 - 316
3 - Bedroom	1,200 - 2,500	379 - 790	800 - 1,500	253 - 474

HOTEL RATES

Average published room rates in :

Ipoh	Single / Double	
	RM	US\$
5-Star Hotel	850	269
4-Star Hotel	200	63
3-Star Hotel	160	51

* Inclusive of 10% service charge and 5% government tax.

Source: Tower Regency Hotel, Ipoh • Kinta Riverfront Hotel, Ipoh • Hotel Seri Malaysia, Ipoh
• Pangkor Laut Resort, Pangkor Island

GOLF CLUB MEMBERSHIP

	RM	US\$
Club Fees		
Corporate Membership (one nominee)	10,000 - 36,000	3,160 - 11,376
Monthly Subscription*	100 - 120	31.60 - 37.92
Green Fees		
Weekdays	50 - 90	15.80 - 28.44
Weekends	80 - 260	25.28 - 82.16

Sources: Meru Valley Resort

INTERNATIONAL SCHOOL FEES

There are more than 30 international schools registered with the Ministry of Education, Malaysia. These schools are located in the Federal Territories of Kuala Lumpur and Labuan, and the states of Johor (Johor Bahru), Kelantan (Kota Bharu), Melaka (Malacca), Negeri Sembilan (Mantin), Pahang (Kuantan), Penang (island), Perak (Ipoh), Sabah (Kota Kinabalu) and Sarawak (Kuching). The fees shown below are from a cross-section of the schools and are calculated for a whole year.

Ipoh International School-Fees Schedule

Level	Club Fees	Fee Per Term (RM) (3 Terms A Year)	Deposit (Once Only), Refundable (RM)	(US\$)
Pre-School (with effect from 27 August 2012)				
Toddler / KG	3 to 4	1,560	1,560	493.67
Reception	4 to 5	1,560	1,560	493.67

International Stream (with effect from 27 August 2012)				
Year 1	5 to 6	2,100	2,100	664.5
Year 2	6 to 7	2,500	2,500	791.13
Year 3	7 to 8	3,000	3,000	949.36
Year 4	8 to 9	3,300	3,300	1,044.30
Year 5	9 to 10	3,700	3,700	1,107.88
Year 6	10 to 11	4,000	4,000	1,265.8
Year 7	11 to 12	4,500	4,500	1,424.05
Year 8	12 to 13	4,600	4,600	1,455.69
Year 9	13 to 14	4,850	4,850	1,534.8
Year 10	14 to 15	5,200	5,200	1,645.56
Year 11	15 to 16	5,300	5,300	1,677.21
A Levels	16 to 17	6,600 (4 terms)	3,000	949.36
Malaysian Stream (with effect from 7 January 2013)				
KBSR 1 - 3	7 to 9	1,700	1,700	537.97
KBSR 4 - 6	10 to 12	2,150	1,995	631.31
KBSM 1 - 3	13 to 15	2,750	2,750	870.25
KBSM 4 - 5	16 to 17	2,900	2,900	917.72

A Level

Fee	Amount (RM)	(US\$)	Notes
Registration	500	158.22	Non-refundable
Deposit	3,000	949.36	Refundable, Terms and Condition applies
Tuition Fee	25,000	7,911.39	RM6250 x 4 terms (Inclusive of lab/ICT/library/ internal exam fees)
External Examination Fee	3,750	1,186.7	RM750 per subject Based on 4 Principal Subjects & Thinking Skills

Kindergarten Afternoon Enrichment Classes (For 4 to 7 years old)

Session	Time	Fee per term (RM)	(US\$)
Full Day	12:30pm - 5:30pm	800	253.16
Half Day - Session 1	12:30pm - 3:30pm	500	158.22
Half Day - Session 2	3:30pm - 5:30pm	600	189.87

Hostel Service (For students 12 years old and above)

Fee per term	(US\$)	Total	(US\$)	Deposit (Once Only), Refundable (RM)	(US\$)
RM6,800	2,151	RM18,700	5,917.72	RM1,700	537.97
Fees inclusive of before and after school meals, transportation, tuition & co-curricular activities					

Note:

- All students only pay a one-time Registration Fee of **RM200.00 (RM500 for A Level)** on Admission.
- Fees **do not** include book and uniform.
- School Fees are invoiced 3 times a year and are payable before the commencement of the school term.
- The School reserves the right to impose late payment charge of 5% per annum on all outstanding fees which have not been paid by the 15th day of the commencement of the school term.
- To give, in writing, at least one term's notice **BEFORE** the student leaves the School. Failure to do so will result in the forfeiture of the deposit.
- Payments are to be made by cash or cheque payable to **IPOH INTERNATIONAL SCHOOL SDN. BHD.**

Source: www.tenby.edu.my

HEALTH CARE

Consultation Fees charged by General Practitioners

	RM	US\$
Minor	30 - 35	8.48 - 11.06
Intermediate	35 - 75	11.06 - 23.70
Major	75 - 125	23.70 - 39.50

Consultation Fees charged by Physicians, Paediatricians and Psychiatrist

	Initial		Follow - up	
	RM	US\$	RM	US\$
Simple	60	18.96	35	11.06
Intermediate	120	37.92	60	18.96
Complex	180	56.88	90	28.44

Source: Malaysian Medical Association

Hospital Ward Charges

Category of Ward	Per night	
	RM	US\$
Single Bedded	150 - 250	47.40 - 79.00
2-Bedded	80 - 130	25.28 - 41.08
4-Bedded	60 - 90	18.96 - 28.44

Room rates are subject to 5% Government Tax

Sources: Pantai Hospital Ipoh • KPJ Ipoh Specialist Hospital

DOMESTIC HELP

	Per month	
	RM	US\$
Servant (foreign maid, full-time)	600 - 1,000	190 - 316
Driver (basic)	1,200 - 2,000	379 - 632

Source: Malaysian Investment Development Authority (MIDA)



PUBLIC TRANSPORT

Meter (Distance)	RM	Meter (Time)	RM
Taxi Fares			
For the first 2 km For every subsequent 150 meter	2.00 0.10	For the first 2 minutes For every subsequent 45 seconds	2.00 0.10
Additional Passengers Exceeding 2 Passengers, each (3 children below 12 years is equivalent to 2 adult passenger	0.20	Surcharge after midnight (12.00 midnight 6.00 pm) 50% extra to the metered fares	
Telephone / Radiophone charges For every taxi call	1.00	To KLIA Surcharge Meter + Surcharges	15.00
Luggage For Luggage place in the luggage compartment	1.00	From Hentian Duta Surcharge Meter + Surcharges	1.50
Highway Toll Charges Paid by Passengers			

Sources: www.peraktransit.com.my
www.cabcharge.com.my



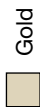
Electric Train Service (ETS)

SCHEDULE - NORTH BOUND

Train Number	EG 02	EG 04	ES 02	EG 06	EG 08	EG 10	ES 04	EG 12	EG 14	EG 16	ES 06
Monday - Thursday	√	√	√		√	√	√	√	√		√
Friday - Sunday	√	√	√	√	√	√	√	√	√	√	√
KL Sentral	0605	0805	1005	1105	1205	1405	1605	1805	2005	2105	2205
Kuala Lumpur	0608	0808	1008	1108	1208	1408	1608	1808	2008	2108	2208
Kepong Sentral			1029				1629				2229
Sungai Buluh			1036				1636				2236
Rawang	0650	0850	1052	1150	1250	1450	1652	1850	2050	2150	2252
Kuala Kubu Baru			1107				1707				2307
Tanjung Malim	0721	0921	1124	1221	1321	1521	1724	1921	2121	2221	2324
Behrang			1130				1730				2330
Slim River	0732	0932	1137	1232	1332	1532	1737	1932	2132	2232	2337
Sungkai	0745	0945	1150	1245	1345	1545	1750	1945	2145	2245	2350
Tapah Road	0757	0957	1202	1257	1357	1557	1802	1957	2157	2257	0002
Kampar	0805	1005	1210	1305	1405	1605	1810	2005	2205	2305	0010
Batu Gajah	0815	1015	1220	1315	1415	1615	1820	2015	2215	2315	0020
Ipoh	0825	1025	1230	1325	1425	1625	1830	2025	2225	2325	0030

SCHEDULE - SOUTH BOUND

Train Number	EG 01	EG 03	EG 05	ES 01	EG 07	EG 09	ES 03	EG 11	EG 13	EG 15	ES 05
Monday - Thursday	√	√		√	√	√	√	√		√	√
Friday - Sunday	√	√	√	√	√	√	√	√	√	√	√
KL Sentral	0505	0705	0805	0900	1105	1305	1500	1705	1805	1905	2100
Kuala Lumpur	0514	0714	0814	0909	1114	1314	1509	1714	1814	1914	2109
Kepong Sentral	0524	0724	0824	0919	1124	1324	1519	1724	1824	1924	2119
Sungai Buluh	0532	0732	0832	0927	1132	1332	1527	1732	1832	1932	2127
Rawang	0544	0744	0844	0939	1144	1344	1539	1744	1844	1944	2139
Kuala Kubu Baru	0557	0757	0857	0952	1157	1357	1552	1757	1857	1957	2152
Tanjung Malim				1000			1600				2200
Behrang	0610	0810	0910	1006	1210	1410	1606	1810	1910	2010	2206
Slim River				1019			1619				2219
Sungkai	0641	0841	0941	1038	1241	1441	1638	1841	1941	2041	2238
Tapah Road				1053			1653				2253
Kamper				1100			1700				2300
Batu Gajah	0721	0921	1021	1120	1321	1521	1720	1921	2021	2121	2320
Ipoh	0725	0925	1025	1124	1325	1525	1724	1825	2025	2125	2324



Gold



Silver

(ETS SILVER FARE IN RM)

Stesen	IP	BG	KM	TR	SK	SR	BH	TM	KB	RW	SB	KS	KL	KLS	BTS	KJ	BG	NL	SB
Ipoh (IP)		9	10	11	12	13	13	13	14	15	16	16	17	17	17	18	18	19	20
Batu Gajah (BG)	10		9	10	11	12	12	13	14	15	15	16	16	16	17	17	18	18	19
Kampar (KM)	12	10		9	10	11	12	12	13	14	15	15	15	15	16	16	17	18	18
Tapah Road (TR)	13	12	10		10	10	11	11	12	13	14	14	15	15	15	16	16	17	18
Sungkai (SK)	15	14	12	11		10	10	10	11	12	13	13	14	14	14	15	15	16	17
Slim River (SR)	17	16	14	12	11		9	9	10	11	12	12	13	13	13	14	14	15	16
Behrang (BH)	18	16	15	13	11	9		9	9	10	11	12	12	12	13	13	14	14	15
Tg Malim (TM)	18	17	15	14	12	10	9		9	11	11	11	12	12	12	13	14	14	15
Kuala Kubu Bharu (KB)	20	19	17	16	14	12	11	10		10	11	11	11	11	12	12	13	13	14
Rawang (RW)	22	22	20	18	16	14	14	13	11		9	9	10	10	10	11	12	12	13
Sungai Buloh (SB)	24	22	21	20	18	16	15	14	12	10		9	9	9	10	10	11	11	12
Kepong Sentral (KS)	24	23	21	20	18	16	15	14	13	10	9		9	9	9	10	11	11	12
Kuala Lumpur (KL)	25	24	22	21	19	17	16	15	14	11	10	9		9	9	10	10	11	11
KL Sentral (KLS)	25	24	22	21	19	17	16	15	14	11	10	10	9		9	9	9	9	9



(ETS GOLD FARE IN RM)

Stesen	IP	BG	KM	SR	TM	RW	KL	KLS
Ipoh (IP)		10	11	15	17	20	22	22
Batu Gajah (BG)	11		10	14	16	19	21	21
Kampar (KM)	13	12		13	14	18	20	20
Slim River (SR)	22	20	17		10	13	15	16
Tg Malim (TM)	25	23	20	11		12	14	14
Rawang (RW)	31	30	27	18	15		11	11
Kuala Lumpur (KL)	35	34	31	22	19	13		9
KL Sentral (KLS)	35	34	31	23	20	13	9	

	Adult Fare
	Child Fare

* Child Fare will be charged for children between 4-12 years old



Keretapi Tanah Melayu Berhad (KTMB)

(FARE IN RM)

Stesen	IP	BG	KM	TR	SK	SR	TM	TGR	KKS	TPG	BGS	PBT	HTY
Ipoh (IP)		2	3	5	6	8	10	2	5	7	10	11	26
Batu Gajah (BG)	2		2	3	5	7	9	3	6	8	11	12	-
Kampar (KM)	3	2		3	5	7	9	4	8	10	13	14	-
Tapah Road (TR)	5	3	2		2	4	6	5	9	11	14	15	-
Sungai (SK)	6	5	5	2		2	4	7	11	13	16	17	-
Slim River (SR)	8	7	7	4	2		2	9	12	15	18	19	-
Tg Malim (TM)	10	9	9	6	4	2		11	14	16	20	21	-
Tg Rambutan (TGR)	2	3	4	5	7	9	11		4	6	9	10	-
K. Kangsar (KKS)	5	6	8	9	11	12	14	4		3	6	7	-
Taiping (TPG)	7	8	10	11	13	15	16	6	3		4	5	-
Bagan Serai (BGS)	10	11	13	14	16	18	20	9	6	4		2	-
Parit Buntar (PBT)	11	12	14	15	17	19	21	10	7	5	2		-
Hat Yai (HTY)	26	-	-	-	-	-	-	-	-	-	-	-	



Domestic Airfares		
Selected Destinations from Ipoh		
	Round Trip	
	RM	US\$
Singapore	335-500	105-158
Medan, Indonesia	-	-
Subang, Kuala Lumpur	-	-

Source: Fire Fly - www.firefly.com.my

EATING OUT IN MALAYSIA/PERAK

Prices quoted are for the city of Ipoh and would generally be lower for other locations in Malaysia.

	RM	US\$
A lunch at a food court	4 - 10	1.26 - 3.16
A lunch at a restaurant in a 5-star hotel	30 - 100	9.48 - 31.60
Burger King (Whopper®)	7.95	2.51
KFC (Snack Plate)	8.20	2.59
Mc Donald's (Big Mac™)	5.70	1.80
Pizza Hut (12-inch pizza)	25.90 - 30.90	8.18 - 9.76
Sushi King (Set meals)	13.90 - 29.90	4.39 - 9.44

SHOPPING IN IPOH

Ipoh is a favorite destination of shoppers.
A wide range of competitively-priced products are available here.

Product	RM	US\$
A pair of Nike shoes	310	98
100ml of Versace for women	230	73
MAC's lipstick	60	19
100ml of Dunhill's Fresh	225	71
Tissots's Classic watch for Women	1,100	348
Escada Blouse	1,650	521
Kenzo's Shirt	760	240
Dunhill Wallet	940	297
CGucci's Sunglasses	840	265
Sony DVD handycam DCR-DVD905E	3,999	1,164
Cyber-shot Digital Camera DSC-T10	1,299	410

Prices of Selected Consumer Items

Prices in supermarkets	US\$
A can of coke	0.63
A pack of cigarettes (premium 20s)	3.16
A can of beer (320 ml)	2.77
A bottle of mineral water (1.5 litre)	0.47
A box of cornflakes (275g)	1.58
A loaf of wholemeal bread (420g)	1.58

NON-DUTIABLE GOODS

The following are some of the goods available duty-free in Malaysia: fountain pens, books, perfume, cosmetics, portable radios, watches, cameras, video cameras, calculators, computers, fishing equipment, golf clubs, tennis and badminton racquets, leather and non-leather goods, e.g. shoes, handbags, wallets, purses, suitcases, travelling bags, briefcases.

Source: Royal Malaysian Customs

Source: Malaysian Investment Development Authority (MIDA)



LEGEND

- TOWN
- CAPITAL
- MAJOR ROAD
- - - - RAILWAY
- HIGHWAY/EXPRESSWAY
- ⋯ PROPOSED HIGHWAY
- ✈ DOMESTIC AIRPORT
- 🚢 PORT
- 🚢 INLAND PORT





Join the many local and international companies that have located in Perak, a hospitable and profitable investment destination in the North of Peninsula Malaysia.



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